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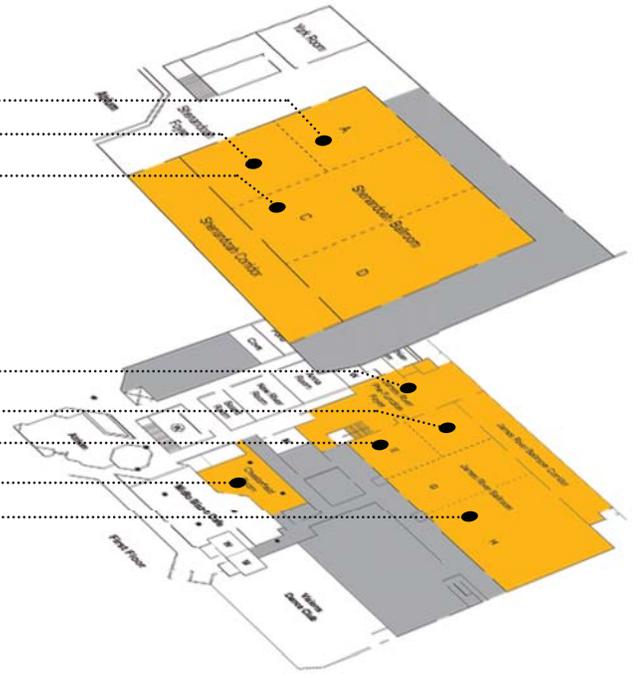
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2013 WINTER CONFERENCE & TRADE SHOW!

FEBRUARY 20TH - 22ND, 2013

1021 KOGER CENTER BOULEVARD, RICHMOND, VA 23235
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PUT IT ON YOUR CALENDAR!



Winter Conference

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The Virginia Water Well Association was established in June, 1949. The purposes, as set forth in the Association's original Constitution, are as relevant today as they were in 1949:

- *To put the water well drilling business in the Commonwealth of Virginia on a thoroughly scientific and businesslike basis;*
- *To maintain an organization to assist, promote, encourage and support the interests and welfare of the water well drilling industry within the Commonwealth of Virginia;*
- *To foster aid and promote scientific education, standards, research and techniques in order to improve the methods of drilling;*
- *To promote and encourage harmony and cooperation between the members and governmental agencies relative to the proper development and protection of the underground water supplies of the Commonwealth of Virginia; and,*
- *To advance the mutual interests of those engaged in the water well industry in their own and the public welfare.*

LEGISLATIVE REPORT

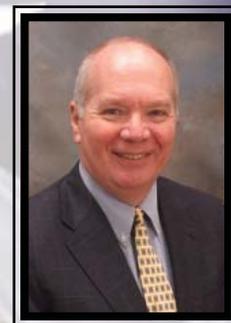
The 2013 session of the Virginia General Assembly kicked off this Wednesday, January 9th with many anticipating—at least at this point—that the session will be dominated by budget, health care, uranium and transportation-related issues.

With 2013 being an 'odd' number, this will be a 'short' session of the General Assembly, meaning it will last only 46 days. While some might assume the shorter time period makes it a somewhat easier session, that's not exactly true.

Short or long, both sessions deal with almost 3000 bills and resolutions and that's a pretty healthy

amount of bills to consider in a two-month period. In a six-week period it's really quite a challenge. There are less meetings of committees and subcommittees which means less time to actually hear and act on legislation.

The VWWA Legislative Team will be reviewing all groundwater-related legislation and will be sending regular legislative updates to those signed up for them. If you would like to receive one of these updates, please notify Christina Royall at Info@VAWaterWellAssociation.org and we will gladly add you to our list. This list is not shared or sold to any other entity.



JEFF GREGSON

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Questions, Comments, Contributions to the publication? Let us know!

Office (804) 387-8395 or info@vawaterwellassociation.org

FROM THE PRESIDENT'S DESK

It is hard to believe we are already in 2013! Our Winter conference and trade-show is right around the corner. This year's event is geared up to be better than ever! As you all know, this is our marquee event, an event where we all join together, enjoy one another's fellowship and support the water well industry here in Virginia. There will be many educational opportunities through continuing education workshops as well as an opportunity to speak to exhibitors that will be displaying and showcasing their latest products. We have a slate of great speakers and educators ready to load you up with knowledge for the new year! We are also looking forward to a fun filled night at our annual Fundraising auction and banquet lead by auction Chairman Wayne Fenton. Wayne has quite a night planned for us all. He has got a gang full of his rowdy friends and they are going to kick the evening off with some good ole fashioned picking and grinning! That's right, we are going to get another chance to hear ole wayne and the gang bellow some tunes and we may even get him to throw a few vocals in there to boot! Wayne says if you play an instrument, bring it along and sit down for a while and jam with him and the boys! it is sure to be a great time! This is also an important night for the association to raise much needed funds in order to carry on important business

where the Virginia legislature is concerned. The event has grown to be quite the tradition and has gained attention throughout the country with its overwhelming fun and success. It would not be possible without the help of all of you, the VWWA membership, many great volunteers, exhibitors and all the folks who contribute items to be auctioned off for the good of the industry. We are still trying to gather as many items as we can for the evening and would like to ask each of you to contact the association and pledge an item to be auctioned. You can also talk to all the local folks you do business with and ask if they would also like to donate an item. Auction items do not have to be large or expensive to be meaningful. It is all the items big and small and all of the contributors that make this auction a success. So please, take the time to get with your local colleagues and get some items pledged for the auction! You can contact myself, Christina Royall or any of the directors to make your pledge. We are all grateful for your time and dedication. Mark your calendars and plan on coming and staying a few days. Tell all your friends, family and employees! Bring as many folks as you can! Lets all pull together and make this the greatest show yet! I look forward to seeing all of you next month!



ERIC RORRER

MANAGEMENT REPORT

Cain Associates has left behind big shoes to fill as they were able to grow the association and maintain successful events each year since they began. By their example and the passion to coordinate and execute new ideas; I am encouraged and excited to lace those shoes up and see where we go. In viewing the future of the Virginia Water Well Association, positive thoughts and opportunities lie ahead.

Currently, the association has approximately 135 member companies and 450 individual memberships. There is opportunity for growth as we maintain the association's viability to the industry and improve where our members speak!

Please use your voice and let us hear from you!



CHRISTINA ROYALL

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TUESDAY, February 19th

5:00 PM Board of Directors Meeting New River Room

WEDNESDAY, February 20th

7:30 AM Registration Open James River Foyer

8:00 AM Classes Start

10:30 AM Trade Show Opens

12:00 PM - 1:30 PM Lunch Exhibit Hall

6:30 PM Trade Show Closes

A Stringing Good 'Ole Time

Grab your instrument of choice and join us for an informal jam session!

6:30 PM Jam Session

THURSDAY, February 21st

7:00 AM Registration Open James River Foyer

8:00 AM Classes Start & Trade Show Opens

11:30 AM - 1:00 PM Lunch | Trade Show closes at 1 PM Exhibit Hall

5:30 PM - 11:00 PM Banquet & Auction Parlor(s) E,F, & James River Ballroom



FRIDAY, February 22nd

7:00 AM - 9:00 AM Breakfast & General Membership Meeting Parlor(s) E & F

10:00 AM - 11:30 AM Last Class

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CLASS INFORMATION

Amendments to the Private Well Water Regulations

SPEAKER: Lance Gregory, VDH

Review the current private well regulations, 12VAC5-630; discuss the amendments and the administrative process behind amendment decisions, and where to go from here.

Aquifer Testing and Well Construction

SPEAKER: Peter Nash, Golder Associates Inc.

Understand the definitions for aquifer testing and general well construction within the industry and the different methods of aquifer tests in respect to the regions. The course will also cover state and regional testing and interpretation methods for drilling geologies.

Basic Water Problems and Solutions in Water Treatment

SPEAKER: Mark Shell, Parkway Water Systems

This class study is to help inform participants of multiple water quality issues and different treatment methods. Try to establish a base knowledge of four common water problems and then talk about ways to treat each problem.

Borehole Cameras as a Well Rehabilitation Tool

SPEAKER: Steve Strong, Laval Underground Surveys

During the class, we will look at treatment methodology for iron bacteria using down hole video to access the severity of the problem (and to confirm success after treatment), calculate the dosage of product to be used, and discuss best treatment options.

Dig with CARE - Understanding 811

SPEAKER: Tracey Lamb, Virginia Utility Protection Service, Inc.

A roundtable discussion will bring voices of experience and circumstance to the understanding of the protective services offered by the Miss Utility - 811 call program. Join us and let your voice be heard!

Insurance: Understanding Current & Future Risks

SPEAKER: Matthew Wilson & Sherwood Bowditch, Morgan Marrow Company

Do you know the risks the water well industry is facing? How are you going to manage those risks? By the end of this course you will be able to identify the top five risks, grade them, understand the new Affordable Care Act laws that are associated, and begin to create your own strategic plan for managing these risks.

Polymer Drilling Fluid Systems

SPEAKER: Dennis Duty, Baroid Industrial Drilling Products

Come see the advances in polymer mixing technology, engineered polymer systems versus guar, different industry applications and one sack drilling fluid systems. You will walk away with a new understanding of potential contaminants and the necessity behind proper installation for protection.

Trouble Shooting Submersible Pumps

SPEAKER: David Bumbalough, Franklin Electric

Receive technical training and information on trouble shooting submersible water systems through the proper use of electrical meters and using the meters to check systems by 'power on and off' tests.

Virginia Geology and Groundwater

SPEAKER: Brent Waters, Golder Associates Inc.

The ground we walk on and you work in, is diverse across the state regions. Attend this course to better equip yourself to know your neighbor's land should he need your help. Or be able to explain confidently to your clients the reason why their water is affected by circumstances that extend past their jurisdiction lines.

Well Installation in the Eastern VA Shore Groundwater Management Areas

SPEAKER: Scott Bruce, VADEQ

Learn the history of the Groundwater Management Act with emphasis on the withdrawal regulations pertaining to the design and installation of production and/or observation wells. Proposed regulations for the expansion of the groundwater management area will also be explained.

Who Owns the Water? An Update

SPEAKER: Jesse Richardson, West Virginia College of Law

This course will cover recent legislative, court and regulatory developments in the South Atlantic, as well as developments across the country that may affect well contractors in the South Atlantic. The objectives are to make participants aware of the recent developments and provide the knowledge that will allow participants to be effectively engaged in the process.

WINTER CONFERENCE ATTENDEE Pre-Registration



February 20-22, 2013
Holiday Inn Select Koger South Richmond, VA

REGISTRANT INFORMATION

PRE-REGISTRATION CLOSES FEBRUARY 8, 2013

COMPANY _____

CONTACT PERSON _____ OFFICE () _____

MAILING ADDRESS _____ FAX () _____

TOWN/CITY _____ STATE _____ ZIP _____

E-MAIL _____

REGISTRATION OPTIONS

| Only individuals listed on your company VWWA membership are entitled to pay reduced member registration fees. | QTY | \$ VALUE |
|--|---|----------|
| <input type="checkbox"/> OPTION 1 - FULL REGISTRATION MEMBER \$100.00 PER PERSON NON-MEMBER \$150.00 PER PERSON <i>INCLUDES FULL ACCESS TO CLASSES, TRADE SHOW, & MEALS.</i> | | |
| <input type="checkbox"/> OPTION 2 - SINGLE DAY MEMBER \$50.00 NON-MEMBER \$80.00 | WEDNESDAY* <i>INCLUDES LUNCH, CLASSES & TRADE SHOW ACCESS FOR WEDNESDAY ONLY</i> <i>*DOES NOT INCLUDE RECEPTION</i> | |
| | THURSDAY <i>INCLUDES LUNCH, CLASSES & TRADE SHOW ACCESS FOR THURSDAY ONLY</i> | |
| | FRIDAY <i>INCLUDES BREAKFAST & GENERAL MEETING</i> | |
| <input type="checkbox"/> ADDITIONAL RECEPTION TICKETS @ \$40.00 EACH | | |

Pre-Registration closes on February 8, 2013. Onsite fees will increase \$20.00 per person.

Total(s) BADGES \$

BADGE(S) REGISTRANT NAMES _____

PAYMENT INFORMATION

Please mail form with payment to:

VWWA
P.O. Box 1170
Powhatan, VA 23139

Note: Payments to VWWA are not deductible as charitable contributions for federal income tax purposes. However, payments may be deductible as ordinary and necessary business expenses excluding \$15 for company memberships and \$5 for individual memberships which is allocated towards non-deductible VWWA lobbying activity (VWWA Well PAC).

Refund Policy: Written notification required before February 6, 2013 for a refund less a \$35.00 fee.

Total Payment \$

Check #

Credit Card



Company Card?

Cardholder name (as appears on card) _____

Card # _____ / _____ / _____ Exp Date: _____ / _____

Signature: _____

Please make checks payable to VWWA - return check fee \$40.

Q u e s t i o n s ?
VWWA Office (804) 387-8395 Fax (804) 302-7978
info@vawaterwellassociation.org

A wise man can see more from the bottom of a well than a fool can from a mountaintop.

Attend the banquet
Thursday, February 21st for
a chance to win a brand
new desktop computer!!

MISSION:

Support your association by contributing to the PINK beard fundraiser! If we can raise \$12,000, Wayne will color his sterling gray beard to hot PINK!

Exceed \$12,000? He will color his ENTIRE head of hair PINK!

Send in your donation by February 19th and come to the banquet and see if he's PINK!

Look out for the
Fall Demonstration Day!
September 2013
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